Case Study: JBC

OnDemand Helps JBC Save $1600/Month With Best-Fit Cloud Solutions and Support

The Challenge

JBC, a global staffing and recruiting agency based in New York, NY, was tired of dealing with an outdated on-site server that had become too expensive to house and maintain. After the impact of Hurricane Sandy reached buildings only one block from JBC's offices, the team knew it was time to migrate its connectivity infrastructure to the cloud. The company also wanted to switch to VoIP, but finding a voice provider that offered international numbers was difficult.

> "I never have to hunt down answers anymore. Whether we're having issues with an existing provider or a new service, OnDemand just takes care of it."

Andi Pema
Manager of Information Technology, JBC

The Action

After struggling to find the right cloud providers, JBC reached out to OnDemand for trusted technology guidance. OnDemand helped JBC navigate the cloud services landscape and secure connectivity and VoIP services at the best possible prices, including Microsoft 365 managed services from Intermedia and a UCaaS solution from Masergy.

The Results

Thanks to OnDemand's vendor-agnostic advice, JBC was able to:

Reduce its technology costs
by $1600 per month.

Boost connectivity with redundancy, responsive support, and advanced features.

Spend ⅓ less on a new VoIP system than they would have with a different provider.

Find a cloud voice provider that offers **European phone numbers.**

Get more time in the day
to focus on work without worrying about technology.